

Sandeep Yadav

Dissertation

Title **Home country pro-market reform and cross-border acquisitions speed of emerging market firms**

Committee Rajesh S Upadhyayula (Chair), P Rameshan, Chitwan Lalji and Vikas Kumar (*External member, University of Sydney*)

Research interest

- Internationalization of emerging market firms, Time and speed in internationalization, CSR in multinationals

Academic Profile

Ph.D.(FPM)	Indian Institute of Management Kozhikode	3.63/4.33	2018-2022
B.Tech	NIT Jalandhar (1 st Rank)	8.77/10 CGPA	2012-2016
Class XII	Rajasthan Public Sen Sec School, Paota, Rajasthan	90.77%	2010-2011

Work Experience

Trident India Ltd. (Textile)	Manager-Product Development & Designing	2016-2017
Trident India Ltd. (Textile)	Manager-Productions	2017-2018

Academic Achievements

- 1st rank holder (Gold Medalist) in B.Tech Textile Technology 2012-16 batch, NIT Jalandhar
- All India Rank-20 in GATE-2016 (Textile Engineering and Fibre Science)
- Outstanding student award- Ministry of Textile, India, 2016

Best Paper Award (Nominations)

- SAJBS Editor's Best Paper Award during the INDAM 2022 conference for paper: **Yadav, S.** (2022). Foreign entry timing, time since first entry and internationalization speed of SMEs: Moderating role of manager domestic experience matter? (also nominated best paper in the track)
- **Yadav, S.**, Hazarika, L. & Srivastava, J. (2022). Impact of spiritual intelligence on pedagogical success: Evidence from management education, nominated as best paper in the track in INDAM 2022.

Research articles publications

- **Yadav, S.**, & Dayanithy, D. (2022). Do IPL teams escalate commitment for costly players? When does player status and reputation matter?. IIMB Management Review (Accepted)
- **Yadav, S.** (2022). Foreign entry timing, time since first entry, and internationalisation speed of exporting SMEs: When does manager domestic experience matter?. European Journal of International Management (Forthcoming).

- **Yadav, S.** (2022). A socioemotional wealth perspective on innovation in family firms: Review and theoretical extension. *International Journal of Indian Culture and Business Management*
- Srivastava, J., & **Yadav, S.** (2022). Global financial crisis and variability in the stock price index in India: A vector error correction model approach. *International Journal of Indian Culture and Business Management* (Forthcoming)
- **Yadav, S.** (2020). Institutional ownership and corporate social performance in emerging economies multinationals: Evidence from India. *Indian Journal of Corporate Governance*, 13(2), 227-252.

Book Chapter publications

- **Yadav, S.,** & Hazarika, L. (2021). Managing employee relations in multinational firms: Challenges and opportunities. *Critical issues on changing dynamics in employee relations and workforce diversity* (pp. 18-44). IGI Global. <https://doi.org/10.4018/978-1-7998-3515-8.ch002>.
- **Yadav, S.** (2021). Agency theory and internationalization: A critical assessment of literature. In A. P. O. L. Emeagwali, & A. P. F. Bhatti (Eds.), *Corporate governance - Recent advances and perspectives*. IntechOpen. <https://doi.org/10.5772/intechopen.99192>

Work in Progress

- Home country institutional harshness and emerging market SMEs internationalization: A multi-country study.
- Heterogeneity of institutional investors, internationalization stage, and R&D investments in emerging economy firms (with Srivastava J).
- CSR, monitoring cost and firm performance during COVID-19: Balancing organizational legitimacy and agency cost (with Srivastava J).
- Geographic cluster or global linkages? What accelerates emerging market firms foreign entry speed (with Upadhyayula, RS.).
- Historical imprinting and speed of first cross-border acquisition by emerging market firms: Evidence from India Independence movements.
- Export mode and SMEs speed of internationalization during COVID-19: Exploring the dark side of informal institutions.

Manuscripts Under Preparation

- When Does Firm Internationalization Impact Corporate Social Responsibility? A Home Country Institutional Perspective (with Srivastava J).
- Timing and speed of internationalization: A critical review and future research agenda (with Upadhyayula, RS., Kumar, V. & Rameshan P.).
- Impact of institutional reform scope, speed, and fragility on cross-border acquisitions speed of emerging market firms (with Upadhyayula, RS.).
- Pro-market reform and first cross-border acquisition speed of emerging market firms: Exploring intergroup and intragroup heterogeneity (with Upadhyayula, RS.).
- Foreign entry timing and export performance of emerging market SMEs: A dynamic capability perspective.

Conference Presentations

- **International conferences**
 - * **Yadav, S.,** & Srivastava, J. (2022). Where Are You Coming From? Firm Internationaliza-

tion and Corporate Social Responsibility, AIB-Canada Chapter Annual (Hybrid) Conference, Dalhousie University, Canada, November 4, 2022.

- * **Yadav, S., & Upadhyayula, RS.** (2022). Pro-market reform and first cross-border acquisition speed of emerging market firms: Exploring intergroup and intragroup heterogeneity, AIB-2022 (Virtual), Miami, July 15, 2022.
 - * **Yadav, S., & Srivastava, J.** (2022). Temporal verticality in internationalization process: digitalization, entry mode and SMEs speed of internationalization during COVID-19 , AIB SOUTH ASIA Conference 2022 (Virtual), January 23-25.
 - * **Yadav, S., & Srivastava, J.** (2021). Which firms accelerate internationalization during COVID-19 pandemic? A cross-country examination, 7th AIB-CEE Chapter Conference (Virtual), November 17-19, 2021.
 - * **Yadav, S.** (2021). Export mode, and SMEs speed of internationalization during COVID-19: Exploring the dark side of informal institutions, 7th AIB-CEE Chapter Conference (Virtual), November 17-19, 2021.
 - * **Yadav, S.** (2021). Home country institutional harshness and emerging market SMEs internationalization: a strategy tripod perspective, 47th EIBA conference, Madrid, Spain, 2021 (Accepted)
 - * **Yadav, S., & Upadhyayula, RS.** (2021). Geographic Cluster or Global Linkages? What Accelerate Emerging Market Firms Foreign Entry Speed, AIB-2021, Virtual conference, FIU, USA, June 28 – July 2.
 - * **Yadav, S., & Upadhyayula, RS.** (2021). Timing and Speed of Small and Young Firm's Internationalization: A Critical Review and Future Research Agenda, AIB-2021, Virtual conference, FIU, USA, June 28 – July 2.
- **Domestic conferences**
- * **Yadav, S.** (2022). Foreign entry timing, time since first entry and internationalization speed of SMEs: Moderating role of manager domestic experience matter?, INDAM 2022 (Virtual), IIM Rohtak, January 7-9.
 - * **Yadav, S.** (2022). How does home country institutional harshness effect emerging market SMEs internationalization: A strategy tripod perspective, INDAM 2022 (Virtual), IIM Rohtak, January 7-9.
 - * **Yadav, S., Hazarika, L., & Srivastava, J.** (2022). Impact of spiritual intelligence on pedagogical success: Evidence from management education, INDAM 2022 (Virtual), IIM Rohtak, January 7-9.
 - * **Yadav, S., & Srivastava J.,** (2020). CSR, audit quality and firm performance during COVID-19: An organizational legitimacy perspective, CERE-2021 (Virtual), IIM Indore, June 18-20.
 - * **Yadav, S.** (2020). Impact of Institutional investors ownership on RD investments in emerging economy multinational firms: Evidence from India, AIB INDIA Chapter 2020 (Virtual), IIM Visakhapatnam ,December 20-22.
 - * **Yadav, S., & Sinha, Anubha S.** (2020). Managing Innovation in Emerging Market Multinationals: A Systematic Literature Review., INDAM 2020, IIM Tiruchirappalli, January 2-4.
 - * **Yadav, S., & Nandakumar, MK.** (2020). Effect of MA on Post-Merger Innovation of firms: Evidence from India., INDAM 2020, IIM Tiruchirappalli, January 2-4.

Research workshops and Seminars

- AIB faculty development workshop: South Asia regional series, November, 2021.
- Two-week (40 hours) online workshop on “Social Network Analysis” by Dr. Michael T. Heaney, University of Glasgow, Virtual, April 12-23, 2021.
- Journal of International Management (JIM) online paper development workshop at Emerging Markets Society, May 18, 2020.
- AIB India international business research & paper development workshop, December 22-24, 2019.

Academic Services

- Journal adhoc reviewer:
 - * IIMK Society & Management Review (ABS-2), Asian Journal of Management Cases (ABS-1)
- Conference reviewer:
 - * AIB Annual Meeting, 2021 & 2022, AIB-CEE 2021, 47th EIBA Annual Conference 2021, Pan IIM-2021, IIMK Doctoral Symposium 2020

Professional Affiliations

- Member of Academy of international Business (AIB)
- Member of Indian Academy of Management (INDAM)

References

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