

**Title: Attracting the Sharks: Corporate Lobbying and Short Selling**

**Speaker: Prof. Arun Upadhyay, Florida International University**

**Area: F&A**

**Date: 07.07.2025, Venue: P22 @ 12.00PM**

**Abstract:**

This paper examines the relationship between corporate lobbying and information leakage. Our analysis indicates that firms engaged in corporate lobbying experience substantially higher short sales prior to unfavorable unexpected earnings announcements than non-lobbying firms. Information leakage is more prominent in firms with weaker corporate governance and when firms employ low-reputation lobbyists. Furthermore, short-sale interest in lobbying firms contains critical information in predicting stock returns up to sixty trading days after an unfavorable earnings announcement. However, we find no evidence of predictability in non-lobbying firms.

**Speaker Profile:**



Arun Upadhyay is the Knight Ridder Eminent Scholar Endowment Chair Professor of Finance at Florida International University. Arun's research focuses on corporate governance issues. He studies corporate leadership structure, board structure, financial reporting and executive compensation. He has published articles on these topics in journals such as *The Accounting Review*, *Strategic Management Journal*, *Journal of Financial and Quantitative Analysis*, *Financial Management*, *Journal of Corporate Finance*, *Journal of Banking & Finance*, *Journal of Risk and Insurance*, and *Journal of Business Finance and Accounting*.

**Webpage Link:** <https://business.fiu.edu/about/directory/profile/upadhyaya>