

**Rachit Kothari**  
**Gold Medalist – Post Graduate Programme in Management**

**Rachit's Academic Highlights**

- Topper
- Secured a place on the Director's Merit List for being among the top 5% of the PGP 2013-15 batch at the end of the first year
- Awarded Section Topper (Section D) in Term I and Term III in the academic year 2013-14
- Awarded Sir Ratan Tata Trust Scholarship for academic excellence in PGP 2013-15
- Selected for the final interviews of the OP Jindal Management Scholarship from IIMB
- Stream GPAs of 3.86/4 in Finance (11 courses), 3.95/4 in Economics (3 courses), 3.95/4 in Quantitative Methods (4 Courses) and 3.68/4 in Marketing (5 courses)
- Certified for Outstanding Investment Research by the CFA Institute while representing IIMB at the International CFA Research Challenge 2014-15

**Competitions won at National and International levels**

- IIMB Runner-up in HUL & CNBC LIME; Presented customer acquisition strategy for BigBasket to Co-Founder (2014)
- IIMB Runner-up in Mahindra War Room; Designed market entry plan for M&M into Edible Oils (2014)
- National Winner, Brigade Trojan Horse (Vista'14); Proposed a B2B E-Commerce business model for the Brigade Group
- Winner, Reach (Eximius '14); Presented 10-year growth strategy for Bangalore's public transport to the BMTC
- Winner, Next-Up (Eximius '14), National-level Start-Up Valuation competition
- Winner, Nexus@IIMB; Represented Bihar's interests in national level Public Policy debate on GST (2014)
- 2nd Prize (out of 100+), Art of Elevator Pitch; Appreciated by a jury of Venture Capitalists for his "crisp and sharp pitch" at Eximius 2014
- 3rd Prize, Sparsh (Vista '14); Suggested models to improve stakeholder engagement for EnAble India – an NGO for the differently abled

**Additional Information**

- Schooling from St. Xavier's School, Jaipur (1997-2009)
- State Rank 3 (Rajasthan) in XII CBSE with 96.60%
- State Rank 6 (Rajasthan) in X CBSE with 96.40%
- NTSE Scholar and KVPY Fellow
- 1st Rank in RMO, represented Rajasthan at INMO 2009
- Department Rank 3 in Electrical Engineering, IIT Kharagpur (2009-2013)