## भारतीय प्रबंध संस्थान बेंगलूर <br> INDIAN INSTITUTE OF MANAGEMENT BANGALORE

## EPGP Placement Statistics 2013

The EPGP batch of 2012-13 comprised seventy four professionals from diverse backgrounds including IT/R\&D, Consulting, Business Development, Entrepreneurship, Operations and Project Management, Supply Chain Management, Business and Product Development and Sales \& Marketing. The average work experience of the batch was 9.6 years with an average international experience of 2.7 years.

The recruiters for the batch comprised multi-nationals as well as small, medium and large domestic enterprises. The students were offered a wide range of roles, as shown below:

| Recruiters |  |  |  |
| :---: | :---: | :---: | :---: |
| AFCONS | Amazon | Atos | Britannia |
| Buhler India | Citrix | Diamond | Ericsson |
| EXL services | Fidelity Investments | Gavsin | Genpact |
| Goldman Sachs | HP | Gate Global Solutions | iNautix |
| Indegene Lifesystems | Infosys | Katuri Med College Hospital, Guntur | ge L\&T Heavy Engg. |
| Manipal Group | Microsoft IDC | Mindtree | MSAT |
| PWC - Tech Consulting | Rane Group | RB-EI | SAB Miller |
| Shapoorji Pallonji | SOB Capital, PE Fund | TechMahindra | United Breweries Ltd |
| Virtusa |  |  |  |
| Roles Offered |  |  |  |
| CEO | Vice President | AVP | Assistant General Manager |
| Senior Delivery <br> Manager  | Senior Program <br> Manager  | Manager GLC | Group Manager-Account Mgmt. |
| Associate Director | Sr. Associate | Business Analyst I | Innovation Manager |
| Senior Director | Program Director |  |  |


| Key Statistics |  |
| :--- | :---: |
| Median Salary | $₹ 2,200,000$ per annum |
| Average Salary | $₹ 2,618,186$ per annum |
| \# Opting for Placements | 72 |
| \# Not seeking Placements | 02 |
| Total No. of Students | 74 |

The snapshot of the incoming and outgoing industries/functions is shown below:

| Incoming Industry | \% | Outgoing Industry | \% |
| :--- | ---: | :--- | :---: |
| Information Technology | $\mathbf{4 3}$ | IT Products/e-Commerce | $\mathbf{4 . 6 8}$ |
| High tech \& Telecom | $\mathbf{1 2}$ | FMCG | $\mathbf{1 0 . 9 3}$ |
| IT Products | $\mathbf{1 1}$ | Finance | $\mathbf{7 . 8}$ |
| Energy and Utility | $\mathbf{8}$ | Consulting | $\mathbf{7 . 8}$ |
| FMCG and Retail | $\mathbf{7}$ | Product Engineering Services | $\mathbf{3 . 1 2}$ |
| Manufacturing, Aerospace <br> and Automotive | $\mathbf{5}$ | Telecom | $\mathbf{3 . 1 2}$ |
| Management Consulting | $\mathbf{4}$ | Auto/Manufacturing | $\mathbf{6 . 2 5}$ |
| Medical, Pharmaceutical <br> Agriculture | $\mathbf{4}$ | Pharmaceutical | $\mathbf{1}$ |
| Defence Service |  |  | $\mathbf{3 . 1 2}$ |
| Real Estate | $\mathbf{1}$ | Healthcare | $\mathbf{3 . 1 2}$ |
|  | Real Estate | $\mathbf{1}$ |  |
|  | Construction | IT Services | PE/Investment Banking |


| Incoming Function | \% | Outgoing Function | \% |
| :--- | ---: | :--- | :---: |
| Project/Product Management | $\mathbf{1 8}$ | BD / Sales | $\mathbf{1 7 . 1 8}$ |
| Product Development | $\mathbf{1 6}$ | Client Services \& Delivery | $\mathbf{1 7 . 1 8}$ |
| Business Development | $\mathbf{1 1}$ | General Management | $\mathbf{2 8 . 1 2}$ |
| Consulting | $\mathbf{1 1}$ | Business Analytics | $\mathbf{7 . 8 1}$ |
| Operations Management | $\mathbf{1 1}$ | Finance | $\mathbf{1 . 5 6}$ |
| IT/R\&D | $\mathbf{9}$ |  <br> Planning | $\mathbf{4 . 6 8}$ |
| Finance | $\mathbf{5}$ | Bus. Process \& re-engg. | $\mathbf{3 . 1 2}$ |
| Technology Consulting | $\mathbf{5}$ | Account Management | $\mathbf{3 . 1 2}$ |
| Supply Chain Management | $\mathbf{4}$ | Program Management | $\mathbf{1 . 5 6}$ |
| General Management | $\mathbf{3}$ |  |  |
| Entrepreneurship | $\mathbf{3}$ |  |  |
| Corporate Strategy \& Planning | $\mathbf{3}$ |  |  |
| Sales \& Marketing | $\mathbf{1}$ |  |  |

