



भारतीय प्रबंध संस्थान बेंगलूर
INDIAN INSTITUTE OF MANAGEMENT
BANGALORE

CAREER DEVELOPMENT SERVICES

Placement Report 2018

PGP – 2016-18

EPGP – 2017-18

PGPPM – 2017-18

Summer Placements – PGP 2017-19

Number of Students	402
Number of Offers Made	401
Number of Offers Accepted	401
Opted Out	01
Number of Companies	130

Sector wise Breakup for Summer Placements

Sector	%
Management Consulting	25
Sales and Marketing	18
e-Commerce	15
Corporate Finance / Commercial Banking	15
General Management	14
Information Technology	7
Business Analytics	4
Investments & Capital Market	2

Top Recruiters for Summer Placements

Companies	# of offers
Amazon	26
Accenture Strategy	14
A. T. Kearney	13
Boston Consulting Group	13
Bain & Company	11
Goldman Sachs	11
Hindustan Unilever Limited	11
Aditya Birla Group	10
Samsung	10
Airtel	9
Roland Berger	9
Strategy&	9
AB Inbev	7
Deloitte	7
J P Morgan	7
Johnson & Johnson	7

Top Recruiters for Summer Placements (Contd.)

Companies	# of offers
GEP	6
McKinsey & Company	6
Microsoft	6
Procter & Gamble	6
PwC Technology	6
Asian Paints	5
Flipkart	5
KPMG	5
Uber	5
Vedanta	5

Final Placements – PGP 2016-18

Number of Students (PGP 407, FPM 4)	411
Number of Offers Made	462
Number of Companies	136
Pre-Placement offers Made / Accepted	155 / 129
Lateral placement offers Made / Accepted	129 / 105
Overseas offers	10
Opting out of Placements (3 FPM students opted out)	8
Number of offers during the Final Placement Week Made / Accepted (4 FPM students got placed)	178/177

Final Placements – Sector-wise Breakup

Sector	%
Management Consulting	31
Corporate Finance & Commercial Banking	16
General Management	12
Information Technology	12
Sales & Marketing	12
Operations & Technology Consulting	8
Business Analytics	7
e-Commerce / Startup	2

Pre-Placement Offers

Company	PPO
Boston Consulting Group	10
A. T. Kearney	9
Accenture Strategy	9
Bain & Company	7
Deutsche Bank	6
McKinsey & Company	6
Procter & Gamble	6
Strategy&	5
Bharti Airtel	4
Johnson & Johnson	4

Top Recruiters for Final Placements

Companies	# of offers
EXL	22
Boston Consulting Group	17
Deloitte	17
A T Kearney	13
Accenture Strategy	13
PwC Tech	12
Bain & Company	11
McKinsey & Company	11
Samsung	10
Goldman Sachs	9
Amazon	8
Bharti Airtel	8
EY-Parthenon	8

Recruiters for Final Placements (Contd.)

Company	# of offers
American Express	6
Deutsche Bank	6
ICICI Bank	6
Oyo Rooms	6
Procter & Gamble	6
Accenture Tech	5
Anand Rathi Wealth Management	5
Flipkart	5
Hindustan Unilever Limited	5
NRI Consulting	5
Paytm	5
Strategy&	5
UnitedHealth Group	5
Vedanta	5
Yes Bank	5

Compensation Details PGP 2016-18

Summary of Remuneration Details – Domestic	(in lakhs)
Median Salary	22.00
Average Salary	22.76

Summary of Remuneration Details – Overseas	(in lakhs)
Median Salary	62.00
Average Salary	58.20

EPGP Placements 2017-18

Number of Companies	34
Class Size	73
No. of Offers made till 30.3.2018	64
Students Opted out	2

Changing Roles of EPGP

Incoming Function	%	Outgoing Function	%
Manufacturing	22	IT Services	20
IT Services	18	Consulting	12
Energy/Oil/Petroleum	16	Public Sector Consulting	11
IT Product	11	e-Commerce	9
BFSI	10	Infrastructure/Logistics	8
Engineering	10	BFSI	8
Others	8	Analytics	6
Telecom	3	IT Product	3
Financial Services	1	Healthcare	3
FMCG & Retail	1	Automotive	3
		Conglomerate	3
		Electronics	3
		PSUs	3
		FMCG	2
		Manufacturing	2
		Energy	2
		StartUp	2

Compensation Details EPGP 2017-18

Summary of Remuneration Details	(in lakhs)
Median Salary	22.00
Average Salary	23.47

Consolidated list of offers - EPGP

Company	# of Offers	Company	# of Offers
Accenture	8	IBS	1
ADP	1	ICICI Bank	2
African Industries	1	IL&FS	1
Amazon	1	Indegene	1
Ather Energy	1	Indian Ports Association	6
Axis Bank	2	Microsoft	1
Bajaj Auto	1	Mu-sigma	1
Baxter	1	Opted Out	2
Cognizant	3	PSUs*	2
Deloitte	1	Quantiphi	2
Flipkart	5	Rivigo	2
Flutura Decision Sciences	1	Samsung	2
Ford	1	Shapoorji	1
Goodera	1	Shell	1
Govt Of Andhra Pradesh	1	Sriram Properties	1
Hero Moto Corp	1	Syntel	3
Hindustan Coca Cola	1	VKC	1
HSBC	1	Zensar	4

Top Recruiters (EPGP)

Company	# of Offers
Accenture	8
Indian Port Association	6
Flipkart	5
Zensar	4
Cognizant	3
Syntel	3

PGPPM Placements

	2017-18
Total No. of Students	22
No. of students eligible for placements (non-DoPT)	6
No. of students placed*	4
Summary of Remuneration details	
Average Salary	18.00

**Out of the 2 unplaced non-DoPT students, one hasn't been in touch with CDS for a long time, while we are helping the other*

Companies recruiting from PGPPM

Company	# of offers
Infosys Consulting	01
Indian Port Association	03