



भारतीय प्रबंध संस्थान बेंगलूर
INDIAN INSTITUTE OF MANAGEMENT
BANGALORE

CAREER DEVELOPMENT SERVICES

Placement Report 2017

PGP – 2015-17

EPGP – 2016-17

PGPPM – 2016-17



Summer Placements – PGP 2016-18

No. of Students	405
No. of Offers Made	404
No. of Offers Accepted	402
Opted Out	03
No. of Companies	150

Sector wise Breakup for Summer Placements

Sector	%
Management Consulting	30
Sales and Marketing	20
Banking and Finance	16
Conglomerate/General Management	16
Technology	6
e-Commerce - FMCG	6
Operations	4
Others (Analytics, Manufacturing)	2

Top Recruiters for Summer Placements

Companies	# of offers
Accenture Strategy	20
Amazon	20
Boston Consulting Group	15
A. T. Kearney	13
Bharti Airtel	11
Procter & Gamble	11
McKinsey	10
Aditya Birla Group	9
Anheuser-Busch Inbev	8
Bain & Company	8
Danaher	7
HUL	7
Johnson & Johnson	7
Strategy&	7

Top Recruiters for Summer Placements (Contd.)

Companies	# of offers
Mondelez	6
Deutsche Bank	6
Edutel	6
Mahindra & Mahindra	6
Tata Administrative Services	6
VISA	6
Asian Paints	5
Citibank	5
Roland Berger	5
Samsung	5
Deloitte	5
GEP	5
Goldman Sachs	5

Summer Placements – PGP (IIMV) 2016-18

No. of Students	49
No. of Offers Accepted	48
Opted Out	01
No. of Companies	20

Top Recruiters for Summer Placements (IIMV)

Companies	# of offers
Government of Andhra Pradesh - VMU	6
Bosch India	5
Government of Andhra Pradesh - HE	4
Sutherland Global	3
Biocon	3
ICICI Lombard	3
Furdo	3
ePathshala	3

Final Placements – PGP 2015-17

No. of Students	411
No. of Offers Made	463
No. of Companies	160
Pre-Placement offers Made / Accepted	162 / 133
Lateral placement offers Made / Accepted	139 / 116
Overseas offers	13
Opting out of Placements	10
No. of offers during the Final Placement Week	162

Final Placements – Sector-wise Breakup

Sector	%
Management Consulting	24
General Management	17
Finance	15
Sales & Marketing	14
IT/ Product Management	9
Analytics	5
Business Development	4
e-Commerce/Startup	4
Operations/Technology Consulting	4
Others (Communications, Energy, Real Estate)	4

Pre-Placement Offers

Company	PPO
The Boston Consulting Group	18
McKinsey	11
Bain & Company	8
A.T. Kearney	6
Accenture Strategy	6
Aditya Birla Group	4
American Express	4
Anheuser-Busch Inbev	4
M.H. Alshaya	4
Procter & Gamble	4
Roland Berger	4
Airtel	3
Alvarez & Marsal	3

Top Recruiters for Final Placements

Companies	Total
The Boston Consulting Group	20
Goldman Sachs	14
McKinsey & Co.	13
Amazon	12
Accenture Strategy	11
Bain & Company	10
Aditya Birla Group	10
Deloitte	10
EXL	10
A.T. Kearney	9
American Express	8
Anheuser-Busch Inbev	8

Recruiters for Final Placements (Contd.)

Company	# of Offers
Procter & Gamble	7
KPMG	7
Wipro Global 100	7
Yes Bank	7
Airtel	6
ICICI Bank	6
Sprinklr	6
Alvarez & Marsal	5
Citibank	5
Hindustan Unilever	5
Capgemini	5
JSW	5
Samsung	5
Sterlite Power	5

Compensation Details PGP 2015-17

Summary of Remuneration Details – Domestic	(in lakhs)
Median Salary	21.00
Average Salary	21.42

Summary of Remuneration Details – Overseas	(in lakhs)
Median Salary	46.00
Average Salary	52.13

EPGP Placements 2016-17

Class Size	70
No. of companies that interviewed students	51
No. of companies that made offers	33
No. of students placed till 28.3.2017	59
No. of students starting own venture	1
No. of students in process	10

Changing Roles of EPGP

Incoming Function	%	Outgoing Function	%
Auto	10	IT Product	12
BFSI	3	Consulting	14
Consulting	7	IT Services & ITES	40
Energy and Utility	21	Telecom & High Tech	5
Engineering	4	FMCG	2
FMCG & Retail	4	e-Commerce	2
Healthcare	1	Manufacturing & Heavy Industries	10
IT Products	11	BFSI	4
IT Services	21	Pharma	2
Manufacturing	9	Conglomerate	9
Telecom and High Tech	6		
Travel & Tourism	1		

Compensation Details EPGP 2016-17

Summary of Remuneration Details -EPGP	
Average incoming work experience (years)	6.5
Median Salary (Lac INR)	23
Average Salary (Lac INR)	23.8

Consolidated list of offers - EPGP

Company	# of Offers	Company	# of Offers
Accenture	5	Hindustan Coca Cola	1
Adani	3	IBM	6
Applied Materials*	1	IBS	2
AT Kearney	1	ICICI Lombard	1
Barnes & Noble LoudCloud	2	Inautix	3
British Telecom	2	ITC infotech	2
Cognizant	2	MAQ Software	1
CueMath	1	Microsoft	1
Cyient	1	Murugappa	2
Dell	1	MuSigma	2
Directi	1	Qualcomm*	1
Dr Reddy's Laboratory	1	Shahi Exports	4
Eclerx*	1	Shapoorji	1
Ford	1	SnV	1
Genpact	2	Times Group	1
Google	1	Tredence*	1
* Off-Campus offer		Zensar	3

PGPPM Placements

	2016-17
Total No. of Students	18
No. of students seeking placements	6
Number of Companies participated	12
No. of students placed	3
Summary of Remuneration details	
Average Salary	16.60

Companies recruiting from PGPPM

Company	# of offers
Vision Management Unit, Government of Andhra Pradesh	1
Juniper Hotels (Saraf Group)	1
P&P Entrepreneurial Management Services Pvt Ltd	1

THANK YOU