



भारतीय प्रबंध संस्थान बेंगलूर
INDIAN INSTITUTE OF MANAGEMENT
BANGALORE

CAREER DEVELOPMENT SERVICES

Placement Report 2016

PGP – 2014-16

EPGP – 2015-16

PGPPM – 2015-16

Summer Placements – PGP 2015-17

No. of Students	410
No. of Offers Made	413
No. of Offers Accepted	410
Opted Out	01
No. of Companies	150

Sector wise Breakup for Summer Placements

Sector	%
Management Consulting	32.4
Banking and Finance	22.7
e-Commerce	13.9
Conglomerate/General Management	11.2
FMCG	11.0
Technology	4.4
Telecom	2.2
Others (Automobile, IT, Manufacturing, Media & Entertainment, Pharmaceuticals)	2.2

Top Recruiters for Summer Placements

Companies	# of offers
The Boston Consulting Group	22
Accenture Strategy	16
Amazon	15
Goldman Sachs	14
Aditya Birla Group	13
McKinsey & Co	12
A T Kearney	10
Bain & Company	10
Snapdeal	9
Cognizant Business Consulting	9
M H Alshaya	8
Flipkart	8
Airtel	8
Citibank	8
Hindustan Unilever	8

Top Recruiters for Summer Placements (Contd.)

Companies	# of offers
American Express	7
Mahindra & Mahindra	7
Ola Cabs	7
Asian Paints	6
Deloitte	6
Roland Berger	6
TAS	6
Aviva	5
Deutsche Bank	5
Microsoft	5
Mondelez	5
Strategy&	5
Myntra	5
Ocwen	5

Summer Placements – PGP (IIMV) 2015-17

No. of Students	49
No. of Offers Made	48
Opted Out	01
No. of Companies	33

Top Recruiters for Summer Placements (IIMV)

Companies	# of offers
Zoukloans	5
Government of Andhra Pradesh	3
Srinivasa Hatcheries	3
Vizag Steel	3
Basket Options	2
Channelplay	2
Grayroutes	2
Hopscotch	2
Sutherland Global Services	2

Final Placements – PGP 2014-16

No. of Students (PGP 405, FPM 5)	410
No. of Offers Made	443
No. of Companies	140
Pre-Placement offers Made / Accepted	137 / 115
Lateral placement offers Made / Accepted	126 / 108
Overseas offers	15
Opting out of Placements (one FPM student opted out)	06
No. of offers during the Final Placement Week (4 FPM students got placed)	181

Final Placements – Sector-wise Breakup

Sector	%
Management Consulting	30.1
Banking and Finance	18.9
e-Commerce	13.4
Conglomerate/General Management	11.4
Sales & Marketing	9.0
Technology	7.0
Analytics	4.5
Others (Operations, Energy, Business Development, Communication, Manufacturing, Media, Real Estate)	5.7

Pre-Placement Offers

Company	PPO
The Boston Consulting Group	11
Accenture	9
Goldman Sachs	8
McKinsey & Company	8
Bain & Company	7
Deloitte	6
M H Alshaya	6
A T Kearney	5
Amazon	3
Aditya Birla Group	3
Deutsche Bank CIB	3
CK Birla	3
Mahindra & Mahindra	3

Top Recruiters for Final Placements

Companies	Total
Bain & Co	17
Amazon	16
Accenture	14
Deloitte	14
Goldman Sachs	14
The Boston Consulting Group	13
Aditya Birla Group	11
EXL	11
Flipkart	11
A T Kearney	11
ICICI	10
McKinsey & Co	8

Recruiters for Final Placements (Contd.)

Company	# of Offers
Procter & Gamble	7
Roland Berger	7
Yes Bank	7
Deutsche Bank CIB	6
GEP Consulting	6
HCL	6
IBM Consulting	6
KPMG	6
M H Alshaya	6
Altisource Ocwen	5
Samsung	5
Wipro Global 100	5

Compensation Details PGP 2014-16

Summary of Remuneration Details – Domestic	(in lakhs)
Median Salary	20.00
Average Salary	21.03

Summary of Remuneration Details – Overseas	(USD) (Converted INR To Dollars)
Median Salary	48901
Average Salary	43936

EPGP Placements 2015-16

Number of Companies	29
No. of Offers made till 30.3.2016	55
Students Opted out	2

Changing Roles of EPGP

Incoming Function	%	Outgoing Function	%
IT Services	48	IT Product	21
IT Product	14	Consulting	19
Engineering	14	IT Services	17
Consulting	6	Telecom	15
Energy	6	ITES	9
BFSI	3	e-Commerce	6
FMCG & Retail	3	Manufacturing	5
Healthcare	3	BFSI	4
Media	3	Retail	2
		Social Sector	2

Compensation Details EPGP 2015-16

Summary of Remuneration Details - EPGP	(in lakhs)
Median Salary	24.60
Average Salary	25.82

Consolidated list of offers - EPGP

Company	# of Offers	Company	# of Offers
Accenture	3	HP	1
ACT	2	IBS Software	2
Airtel	5	Idea Telecom	1
Amazon	2	iNautix	2
AT Kearney	1	Janalakshmi Financial Services	2
Bain & Co	2	Microsoft	2
CDFI	1	Oye Rails*	1
Dell	3	PWC	1
Deloitte	2	Sapient	1
Enzen Global Solutions	1	Syntel	1
Ford	2	Tata Trent	1
Gavs Technologies	2	Twin Engineers	1
Genpact	5	Virtusa	4
Markets & Markets	1	Zyme	2
Google	1		
* Off-Campus offer			

Top Recruiters (EPGP)

Company	# of Offers
Airtel	5
Genpact	5
Virtusa	4
Accenture	3
Dell	3

PGPPM Placements

	2015-16
Total No. of Students	22
No. of students eligible for placements (non-DoPT)	5
Number of Companies participated	15
No. of students placed	5
Summary of Remuneration details	
Average Salary	15.00

Companies recruiting from PGPPM

Company	# of offers
Vision Management Unit, Government of Andhra Pradesh	2
Janalakshmi Financial Services	1
Centre for Digital Financial Inclusion	1
Juniper Hotels (Saraf Group)	1